

To our valued customer,

Paige keeps current on the ever-changing landscape of tariffs relative to our business and works diligently to understand and mitigate impact to our costs.

We have multiple suppliers for our wire and cable who each in turn have multiple sources for their copper. Since the recent Bill signed by the White House that applies a tariff to copper, we have been in constant communication with our suppliers. As of today, there are no increases in our cable costs associated with the copper tariff

Bringing stable pricing to the marketplace is always a high priority for Paige. While the copper tariff has not directly affected us to date, throughout the summer, we have experienced increased Copper pricing, as well as cost increases associated with the April reciprocal tariffs.

On August 4<sup>th</sup> 2025, Paige Electric will release a new price list that will represent a ~3-5% price increase on wire, based on the cost increases described above.

We thank you for your partnership and look forward to continuing to serve your needs.

Sincerely,

Michael Pippen

Director of Sales, Water