

HULTAFORS GROUP

NORTH AMERICA, INC.

April 17th, 2025

Dear Valued Customer,

At Hultafors Group North America, we remain dedicated to providing exceptional products and services while maintaining competitive prices. Over the past few years, we have worked diligently to absorb significant material cost increases and shield our customers from price adjustments. While we have been able to hold back increases thus far by relying on our current weeks of supply, we are now beginning to incur new costs that necessitate a change. Recent developments have made it necessary for us to address these challenges with transparency.

Tariffs have placed an extraordinary financial burden on our operations. Despite these pressures, we are fully committed to strengthening our participation in the global supply chain. We continue to make thoughtful adjustments to our operations to ensure consistent delivery of the quality products and services that you have come to expect from us.

In light of these sustained economic pressures, we will be adjusting our pricing effective April 25th, 2025. Orders placed on or after April 25th, 2025, will reflect the updated pricing structure. Please ensure that your orders align with the new pricing to help us avoid any delays or discrepancies during processing. During these times, we will carefully monitor order levels, and any orders exceeding forecasts may be adjusted to maintain inventory stability and safeguard against ill practices. While this decision is not made lightly, it is essential to maintain the level of quality and service you have come to rely on.

Additionally, we will continue to assess the market related to China reciprocal tariffs as part of our broader efforts to navigate the current economic climate. Should the +125% tariffs in China remain in effect over the next few weeks, additional increases will be implemented to account for the remaining costs.

As always, we remain committed to fairness and transparency. As tariffs are reduced, we will closely monitor inventory levels to ensure that any cost decreases are reflected in a timely manner.

Johnson Level: +13% (China)
Johnson Level: +7% (Other Countries)
Hultafors Tools: +7%
Hults Bruk: +5%

CLC Work Gear: +13% (China)
CLC Work Gear: +7% (Other Countries)
W.steps: +30%
SCANGRIP: TBD

We greatly value your continued trust and partnership. Please contact your HGNA Representative with any related questions and concerns.

Sincerely,

Hultafors Group North America