

April 4, 2025

Subject: Recent tariff announcements

Dear Valued Partners.

As mentioned in my March letter, we need to adjust our pricing due to additional tariffs being imposed. We have worked diligently with our foreign suppliers to minimize the impact, but we cannot absorb these costs entirely. We will continue to monitor the situation and make adjustments as needed.

Effective May 5, 2025, prices will increase by 5% on all goods (excluding liner) and an additional 5% on China goods. This applies to all orders placed on or after that date. New price lists will be distributed in the coming days.

If you have any questions, please feel free to reach out to me or your sales manager. We sincerely appreciate your continued support and look forward to serving your needs in 2025.

Sincerely,

Jeff Weemhoff President